

Northeastern New York PGA
NENY PGA Board of Directors Meeting
Thursday, January 18th, 2018
10am-11am

Conference Call/Review/Minutes

In attendance: Ron Ireland (President);

Mike Behan (Vice President)

Rich Scott (Secretary)

Kevin Hughes (Honorary President)

Craig McLean (Director)

Tom Oppedisano (Director)

Rick Wolcott (Director)

Tracie Warner (Executive Director) & Doug Evans (Tournament Director)

Absent: Matt Daley (Director)

Anders Mattson (Director)

Josh Hillman (Director)

Kevin Cain (Assistants Representative)

Noel Gebauer (District 1 Director)

Rick Wright (Past District 1 Director)

1. PGA HQ Updates:

- NENY PGA Officer Meetings Set with PGA Secretary Candidates thus far at PGA Show

(Tom Wildenhouse, South Florida; Rick Murphy, Carolinas; Jim Dorman, Gateway; John Lindert, Michigan)

Wed, January 24 (PGA Merch Show)

9:30am-10:00am – Tom Wildenhouse

10am-10:30am – John Lindert

3:45pm-4:15pm – Jim Dorman

Rick Murphy?

- ED Conference/PGA Merch Show/Family & Youth Summit – ED informed the board that all section staff will be in attendance
- PGA Super Regional Meeting – Atlanta, Thur-Fri, February 8-9- Candidates and District 1 Mtg
- PGA Youth Player Development Stipend Proposal by NENY (per Derek) - \$25,000
- PGAJL Funding Model still unconfirmed
- PCI Compliance Project – NENY PGA Section staff is working with 3rd party group for official compliance needs/documentation
- SBO (Section Business Operations) - formerly Section Admin Program
 - With this change over and the loss of an admin staff personnel, the section continues to have conversations with former NENY PGA member, Vinnie Manginelli (pursued writing degree and does work for PGA Magazine for section projects like HOF, monthly newsletter, etc.) to help with these admin/communication tasks

2. Section Updates

- NENY PGA Membership/Employment Updates – see Appendix listing of member updates

- Financial Reports – FYE 2017 per PGA Accountant and 2018 updated budget proposal – see Appendix
- Tourney Calendar – is near completion
- NENY Spring Meeting, Mon, March 26 – confirmed attendance by Jim Richerson & Sandy Cross
- Player Development updates - Section staff provide a brief update on the Girls High School (Section 2) Golf Initiative efforts with little movement thus far

NENY PGA Membership Reports

*NENY PGA Officer Phone Call to Member

*NENY Board/Committee Member - email or text

Deceased	Mike Kucera mom	St. Jude	\$50	1/9/2018	CC of Troy, Head Pro	mkucera@countrycluboftroy.com	518-365-7341
New Hires	Chad Maes	formerly head pro at Wiltwyck			new Winding Brook GC, Head Pro	chadmaes@yahoo.com	305-962-7223
	Evan Silkworth	transfer from South Florida			new Columbia G&CC, Head Pro	evan.silkworth@gmail.com	845-702-8150
	Andrew Rosenbaum	transfer from New Jersey			new Wolferts Roost, Head Pro	andrewrosenbaum@pga.com	513-374-9633
	Marc Levesque	formerly head pro at Columbia			new Asst at Wyantenuck CC	pgamtl@aol.com	518-929-6407
	Mike Schreiner	non-PGA Affiliation			new Battenkill CC, Head Pro	schreiner.mike@ymail.com	(518) 222-6334
New Apprentices	Christian Torres	NENY PGA Player Development Coordinator				ctorres@pgahq.com	518-791-6548
	Caleb Mosier	Assistant at Van Patten Golf Course				golfmasta818@gmail.com	518-209-0529
	Adam Drake	Instructor/Club Fitting at Northway Golf Center				adrake.northway8golf@gmail.com	518-859-3320
Leaving Section	Brian Fairchild	formerly Asst at Malone GC			new Potsdam Town & CC, non member head pro	bfairchild100@gmail.com	518-651-1624
	Tim Lonergan	formerly Head Pro at Wolferts Roost			transferred to South Florida - Royal Poinciana GC	timlinda.lonergan@gmail.com	(217) 725-7777
Half Century Status	Jim Rothenberg	as of January			lifetime member century member	jrothenberg@taconic.net	(518) 766-4091
PGM Checkpoint Status	Brad Trombley	Level 1	18 months	Terminated		battrombley@yahoo.com	518-572-4168
	Joe Carville	Level 1	21 months	B-1	Rolling Hills at Antlers	jcarville28@gmail.com	518-774-6916
	Andrew Treen	Level 2	12 months	B-8	Taconic Golf Club - Josh Hillman supervisor	atreen@comcast.net	617-852-7722
PGA PGM Drop Reminder	Patrick Kozelka	Level 1	4 years in	B-1	Burden Lake CC	rfcusumano@aol.com	(860) 617-3441

2017 Financial Projection

<u>Budgeted FYE 2017</u>	YTD Revenue	YTD Expense	YTD Profit/Loss
NENY Amateur	8,550.00	6,225.00	2,325.00
Education	1,630.00	2,170.00	(540.00)
NENY G&A	177,923.00	257,720.00	(79,797.00)
NENY Governance	10,200.00	15,425.00	(5,225.00)
NENY Jr Golf	93,290.00	58,670.00	34,620.00
NENY Membership	86,100.00	36,195.00	49,905.00
Tournaments	206,072.00	202,001.00	4,071.00
Growth of Game	0.00	1,500.00	(1,500.00)
Increase/(Decrease) in Net Assets	583,765.00	579,906.00	3,859.00

<u>Projected FYE 2017</u>	YTD Revenue	YTD Expense	YTD Profit/Loss
NENY Amateur	6,620	4,794	1,826
Education	1,954	2,041	(87)
NENY G&A	174,111	261,655	(87,544)
NENY Governance	9,675	12,100	(2,425)
NENY Jr. Golf	83,062	47,259	35,803
NENY Membership	82,919	43,807	39,112
Tournaments	188,218	185,139	3,079
Growth of Game	0	0	0
Increase/(Decrease)in Net Assets	546,559	556,795	(10,236)

<u>Projected FYE '18</u>	YTD Revenue	YTD Expense	YTD Profit/Loss
NENY Amateur	7,500.00	5,600.00	1,900.00
Education	10,075.00	14,772.00	(4,697.00)
NENY G&A	193,158.00	290,429.00	(97,271.00)
NENY Governace	15,060.00	19,660.00	(4,600.00)
NENY Jr. Golf	85,755.00	55,385.00	30,370.00
NENY Membership	75,931.00	37,501.00	38,430.00
Tournaments	186,540.00	185,331.00	1,209.00
Growth of Game	67,100.00	59,140.00	7,960.00
Increase/(Decrease) in Net Assets	641,119.00	667,818.00	(26,699.00)

2017 Notes

- JUST Projections
- \$8,400 Depreciation Cost
- \$3,500 PGA PGM Program Cost
- 6,700 Word Marketing Fee
- *2018 BMW Auto Down Payment

2018 Notes

- BG Junior Fee Increase \$1,500
- BG Tourney Fee Increase \$1,500
- Word Marketing Fee \$15,000
- Depreciation Cost - \$8400